

# CLEAN TALK

THE OFFICIAL PUBLICATION OF THE MICHIGAN INSTITUTE OF LAUNDERING & DRYCLEANING



FIRST QUARTER 2014

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## 2014 – Do You Know Where You're Going?



As we turn the page on another New Year let us reflect on the year that just passed.

Was 2013 a year that met your expectations? Did you upgrade your equipment to increase production levels and profits? How did you do in ensuring your employees were well equipped to do their work efficiently? Were you able to increase your number of customers? These are things that we should be addressing every year. It helps us to set goals and reach expected levels.

Let us at MILD help get you where you need to be as you begin to customize and map out your business plan in the year 2014. You have heard the saying "Fail to Plan-Plan to Fail". **MILD wants to help you create a business plan that will help you improve your business in 2014.** Let us network together and provide learning tools for your company to grow. I cannot emphasize how important it is for dry cleaners to network with other dry cleaners, for we can learn from each other.

### 2014 Summer Convention – Attend to Learn what is Important for Your Business

One great place to learn new information and skills to incorporate into your business plan is our annual summer convention. In 2013 MILD celebrated its 100th anniversary at the July convention at Mackinac Island. The 2013 summer convention produced one of the best solvent panels ever assembled. At the convention I was very encouraged to hear positive feedback how the cleaners are doing in the state of Michigan. It did not surprise me that the businesses that seem to be doing the best are members of our association. The 2014 convention has secured one of the top speakers in the industry, Don Desrosiers of Tailwind Systems, to come to Gaylord this summer at Treetops Resort July 25-26.

### Workshop Skills Seminars

As we look forward to the upcoming workshops this year, make it a priority to attend one of these events. They are informative, and designed to equip members with the skills to move their business forward. These events are where you can learn about equipment, marketing, how to increase your business, and what key elements to put in your 2014 business plan.

In closing, I want to personally wish you and yours the very best in the New Year. I look forward to meeting you down the road at one of our events.

HAPPY NEW YEAR

*Jeff Bradford, MILD President*

*Jeff may be reached at Bradford's Cleaners, Petoskey, 231-347-4600 or jbradford@mildmi.org.*



# MILD BOARD

Michigan Institute of Laundering & Drycleaning, Inc. (MILD) is a membership organization that promotes the interests of members through interaction, education, information and legislative advocacy. It is governed by a Board of Directors. The Board is made up of five Officers and ten Regional Directors. The state is divided into five regions with two Directors from each region. The Directors are annually elected by MILD members. Up to eight drycleaners may serve on the Board as At Large Directors. All past presidents are considered active Board members and may participate in and vote at meetings.

## EXECUTIVE COMMITTEE

Chairman	Ann Chaffee, Maurer's Sanitary Cleaners
President	Jeff Bradford, Bradford's Cleaners
Vice President/ President Elect	David Barlow, Jan's Professional Dry Cleaners
Secretary/Treasurer	John Splitt, Gold Bond Cleaners
Past President	Steve Fry, Presidential Cleaners

## REGIONAL DIRECTORS

David Clark, Wash King  
Jon Conant, Master Dry Cleaners  
Gary Dallas, Holiday 50 Minute Cleaners  
Robert Marks, Ruthy's Cleaners  
Darin Szczotka, Carrington Cleaners

## ALLIED TRADE DIRECTORS

Larry Taffel, E.J. Thomas Co.  
Scott Clark, A & B Equipment & Sons, Inc.

## CONTACT INFORMATION

MILD  
Marcy Dwyer, Executive Director  
1390 Eisenhower Place  
Ann Arbor, MI 48108  
Phone 877-390-MILD (6453)  
Fax 734-677-2407  
Email mdwyer@mildmi.org  
www.mildmi.org

Please send article submissions, address changes, membership inquiries, and advertising requests to the above address.

**CleanTalk Editor** Kevin Smith, Curtis Cleaners,  
Kevin@CurtisCleaners.com

**Clean Talk** is published quarterly by MILD. Opinions expressed by guest writers do not necessarily reflect the view of MILD. Acceptance of advertising does not imply endorsement of the product or service advertised.



# MILD 2014 Call for Nominations

Would you like to serve on the MILD Board? Is there someone you would like to nominate?

MILD is now accepting nominations for the 2014 ballot. To be eligible, a nominee must be a current MILD member in good standing and be willing to serve a one-year term. The MILD 2014 election will be announced to our membership in June. Member voting will be open June 18 through July 18. Election results will be announced on July 26 during the MILD Annual Summer Convention. Elected candidates will serve a one-year term beginning on July 27, 2014.

**Deadline for nominations: April 28, 2014**

To submit a nomination (self-nominations are acceptable), provide the name and full contact information of the proposed nominee to the MILD office via email to [mdwyer@mildmi.org](mailto:mdwyer@mildmi.org) or mail: MILD, 1390 Eisenhower Place, Ann Arbor, MI 48108.

If you have any questions or would like information about Board member activities, duties, and responsibilities, please contact us at 877-390-MILD (6453).

Serving on the MILD Board provides members with a unique opportunity to contribute to our community of laundry and drycleaning professionals in Michigan. We hope you will consider this!

## USED EQUIPMENT FOR SALE

Do you have used equipment to sell?  
Run your ad here for a special member price of \$25.



**GET YOUR MESSAGE TO THE LAUNDRY & DRYCLEANING COMMUNITY**

## Advertise in CLEANTALK

2014 ISSUE	DEADLINE
Second Quarter	April 23
Third Quarter	July 23
Fourth Quarter	October 23

AD	SIZE	RATES
Full Page	7.5 X10	\$500
Half Page	7.5 X 5 or 3.75 x 10	\$325
Quarter Page	3.5 X 4	\$140

To place an ad, get additional information, or discuss available discounts for members and multiple insertions, please contact the MILD office.



July 25-26  
TREETOPS RESORT  
GAYLORD, MI

**July 25-26, 2014**  
**Treetops Resort • Gaylord, Michigan**

Annual Summer Convention

## **REGISTRATION INFORMATION**

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### **Featured Speaker - Saturday, July 26th**

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### **5 CRUCIAL RULES FOR MARKETING AND SOCIAL MEDIA BEST PRACTICES**

#### **Don Desrosiers**

Don Desrosiers has been in the laundry and drycleaning industry since 1978. As a work-flow systems engineer and efficiency expert, he has created the highly acclaimed Tailwind Shirt System, the Tailwind System for Drycleaning, Firestorm for Restoration Drycleaning, the Tailwind System for Automated Assembly and Tailwind for Hotel Valet. Tailwind is tagging, assembly, work-flow, management and labor saving system that, without exception, saves plant owners tens of thousands of dollars annually. He owns and operates Tailwind Systems, a management consulting and systems engineering firm, serving drycleaners and shirt launderers, worldwide. Desrosiers is a monthly columnist for The National Clothesline, Korean Cleaners Monthly, The Golomb Group Newsletter, NEFA's Headlines and More and Australia's The National Drycleaner and Launderer. He is also a contributor for DLI's Fabricare Magazine and other regional industry publications. He is a member of the Society of Professional Consultants and is the 2001 winner of IFI's Commitment to Professionalism Award. He is an occasional teacher at DLI, and a frequent speaker at industry gatherings where he lectures on Management Philosophy, Shirt Laundering, Business Management and Labor savings. He has written a business management book entitled Labor Pains & Profit Drains. (available on Amazon.com and the Tailwind Systems website). His also offers on-line seminars, workshops and training in a virtual classroom setting. You are invited to view the ever-expanding catalog at [tailwindsystems.digitalchalk.com](http://tailwindsystems.digitalchalk.com). He has a corporate website at [www.tailwindsystems.com](http://www.tailwindsystems.com) and can be reached by telephone at 508.965.3163 and via email at tailwind.don@me.com. For daily tips and helpful hints, remember to "Like" Tailwind Systems on Facebook. [www.facebook.com/tailwindsystems](http://www.facebook.com/tailwindsystems)

[www.mildmi.org](http://www.mildmi.org)



**877-390-6453**

## **Hotel Reservations**

Hotel rooms have been reserved at Treetops Resort. Please contact the hotel directly at 855-261-8764. The hotel room rate is \$139. You must reserve by June 24, 2014 to receive the discounted rate. Be sure to mention you are with Michigan Institute of Laundering & Dry Cleaning.

Hotel Address:  
3962 Wilkinson Rd  
Gaylord MI 49735

## **ACTIVITIES TO ENJOY IN THE AREA**

*There are a number of activities for you and your family to enjoy both at Treetops Resort and the surrounding area.*

### **Horseback Riding**

There is horseback riding on the grounds of Treetops Resort. The rates for 2014 have not been established yet. Check on treetops.com for reservations and more details.

### **Ski-Shoeboard Big Air Bag**

For those with high adventure seeking ski-shoeboard big air bag is available during the summer months. The rates for 2014 have not been established yet. Check on treetops.com for reservations and more details.

### **Treetops Spa**

Treetops Spa caters to both men and women who enjoy personal attention. We pride ourselves in our ability to make our clients feel comfortable and well cared for.

We offer a range of Massage Therapies, Body Treatments, Skin Care, Facials, Manicures and Pedicures. All are designed to soothe, pamper, relax, and de-stress your body, mind and spirit. Spa clients may also feel free to enjoy the use the nautilus fitness room, hot tub, steam room and sauna during their visit.

For reservations call toll free (866) 348-5249, option 5.

### **Canoe Rentals**

#### *Au Sable River*

Penrod's is a family owned and run Grayling Michigan Canoe Livery offering canoe, kayak, and mountain bike rentals, a T-shirt shop and cabin and cottage rentals.

Our seven acres on the AuSable River in Grayling offer ample parking and space for large groups. Many Boy Scout, Girl Scout, church groups, families, and others find our facilities ideal for their canoeing, mountain biking, fishing or camping trips.

Our web site describes our AuSable River canoe and kayak trips, cabins and cottages, mountain biking options, and our store. [penrods canoe.com](http://penrods canoe.com)

The grayling link takes you to web pages which describe the fun attractions available in our historic little town on the beautiful Au Sable River.

The cost is \$30 per canoe for a 2 hour trip.

For reservations please call 989-348-2910

### **Golf Tournament**

In addition to our four championship courses Rick Smith's par three layout, Threetops, has received national recognition since it opened, consistently ranking as the #1 par three course in America by Golf Magazine, Golfweek, Golf & Travel and others.

For a number of years, Treetops hosted the ESPN Par 3 Shootout. Lee Trevino recorded an ace on #7 during the Shootout in 2001 earning him \$1,000,000! Threetops makes the most spectacular emergency nine course in the world and a great finale to our other 72 holes!

The cost is \$35.00 and you will pay at the course. Please reserve your spot on the registration form.

### **Go Carts and Putt-Putt Golf**

The Bavarian Falls Park has an 18-hole adventure golf course with a waterfall, streams, two ponds and attractive landscaping, a 1/4 mile go cart track, and Krazy Kars (bumper cars). The golf course is on a hill, involves many steps, and has a bridge.

Rates for 2014 have not been established yet.  
[gocallofthewild.com](http://gocallofthewild.com)

### **Casino**

Odawa Casino Resort, owned and operated by the Little Traverse Bay Bands of Odawa Indians, opened in June 2007. The 140 million dollar facility encompasses just under three hundred thousand square feet, which includes approximately fifty thousand square feet of gaming space. The casino is located in Petoskey. It is approximately 40 miles away from Treetops Resort.



**July 25-26, 2014 — Treetops Resort • Gaylord, Michigan**

## **CONVENTION AGENDA - Friday, July 25th and Saturday, July 26th**

### **FRIDAY, JULY 25, 2014**

- |                 |  |
|-----------------|--|
| 2:00pm – 7:00pm | Registration Open  |
| 3:00pm – 6:00pm | MILD Board Meeting   |
| 6:00pm – 8:00pm | Welcome Reception as attendees arrive (outside on terrace)<br>with sponsors and exhibitors |

### **SATURDAY, JULY 26, 2014**

- |                   |  |
|-------------------|--|
| 9:00am -1:00pm    | Registration Open  |
| 10:00am - 12:00pm | <i>5 Crucial Rules for Marketing and Social Media Best Practices -</i><br>Don Desrosiers |

#### **Afternoon Leisure Activities on your own**

- Golf- Tee times have been reserved for MILD

- |        |                          |
|--------|--------------------------|
| 6:30pm | Past President Reception |
| 7:30pm | President's Dinner       |



*You are not going to want to miss this convention. All sessions are planned to improve your bottom line!*

## **MILD REGISTRATION FORM**

Register online at [www.mildmi.org](http://www.mildmi.org) or by mail using the form below

### **Registration Rates**

*All rates include Friday Reception, Education, President's Reception and Dinner*

Registration Fees:	On or before June 24th	After June 25th	Name
MILD Member	<input type="checkbox"/> \$250	<input type="checkbox"/> \$275	_____
Guest	<input type="checkbox"/> \$75	<input type="checkbox"/> \$75	_____
Child/Student	<input type="checkbox"/> \$25	<input type="checkbox"/> \$25	_____
Child/Student	<input type="checkbox"/> \$25	<input type="checkbox"/> \$25	_____
Child/Student	<input type="checkbox"/> \$25	<input type="checkbox"/> \$25	_____
<b>SUBTOTAL \$</b>		_____	

Please reserve a spot at the Par Three Golf Tournament.

### **Payment Information**

**Total Amount: \$** \_\_\_\_\_

Check    Credit Card    MasterCard    Visa

Number \_\_\_\_\_

Exp \_\_\_\_\_ CVV (3 digit code on back of card) \_\_\_\_\_

Billing Name \_\_\_\_\_

Billing Address \_\_\_\_\_

Billing City State Zip \_\_\_\_\_

Signature \_\_\_\_\_

Please return to:

**MILD**  
1390 Eisenhower Place  
Ann Arbor, MI 48108

or fax to 734-677-2407

### **Registrant Information**

First Name \_\_\_\_\_

Last Name \_\_\_\_\_

Company Name \_\_\_\_\_

Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Phone \_\_\_\_\_

Fax \_\_\_\_\_

Email \_\_\_\_\_

# MILD is working to keep members connected to State Business and Legislative Issues

MILD has joined with the Michigan Chamber of Commerce and the National Federation of Independent Business (NFIB) to watch out and work on issues that impact MILD members. MILD will be your first set of eyes and ears to stay informed on what is happening in Michigan that can impact your business.

## Michigan Hot Topics on MILD website

### Michigan looking at a Minimum Wage Increase

Did you know Michigan is currently one of 21 states that has a minimum wage rate higher than the federal minimum wage? "Minimum Wage Increase Would Harm Michigan's Economy", says Michigan Chamber of Commerce. The Michigan Chamber of Commerce today announced its strong opposition to a minimum wage increase being proposed by union organizers for the 2014 General Election. -January 27, 2014- To see full article visit MILD webpage [www.mildmi.org](http://www.mildmi.org).

### Is Michigan once again considering having a Service Tax on small businesses?

The answer is yes, there are factors in Michigan that are talking about having a service tax on small businesses. MILD knows it is very important to stay on top of this issue so we are ready to communicate MILD members' position on this tax to legislators in Lansing.

Here is a clip from the NFIB 2014 Michigan Small Business Agenda:

#### No Services Tax to Fund Overspending

Michigan has finally brought spending under control and balanced the budget without gimmicks, however, the tax and spend crowd is always floating a tax on services as a way to raise more revenue so it can resume spending. Recently, the Superintendent of the State Board of Education made public comments that the sales tax should be expanded to services as a way to increase funding for education. NFIB defeated attempts to expand the sales tax to services in 2010 and 2011 and will be working again in 2014 to keep this bad idea off the table.

URL: <http://www.nfib.com/article/michigan-nfib-announces-2104-legislative-agenda-64544>

MILD is partnering with the Michigan Chamber of Commerce and NFIB to share information to members on important issues impacting small businesses in Michigan. Your MILD membership dollars make this important work possible to stay informed and fight against increase in minimum wage and service tax in Michigan. To see the full article visit [www.mildmi.org](http://www.mildmi.org).

Announcement: To All Who Are Interested A Free Meeting



User Group Meeting  
Tuesday, April 29, 2014  
5:30pm – 7:30pm

Host Jan Barlow  
Jan's Professional Dry Cleaners & Laundromat, Inc  
130 Griffes St., Clio, MI 48420

Come join us in this small group setting to learn some of CompassMax's best features. A CompassMax professional will guide users through the emailing updates, production and piece tracking additions, back office features, and discuss security and credit cards.

**This is an opportunity not to be missed! Sign up today!**

To RSVP to this, contact Jan Barlow at [Jan@janscleaners.com](mailto:Jan@janscleaners.com) or 810-687-7590.

# GIVE ME THE WARM AND FUZZIES.



Let's face it, a fur coat is a big investment. And, the best way to protect your customer's investment, and extend the life of their fur garment, is through regular cleaning and annual summer storage.

Leather-Rich can help. We use only professional furrier methods and have developed our own *FurRich*™ cleaning formula which offers superior, unparalleled results. Our state-of-the-art fur storage

vaults maintain year-round "fur-friendly" lighting, temperature and humidity control.

When you want to store up repeat business season after season – Leave it to Leather-Rich.

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## Leather-Rich Full Line Services

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- Fur Cleaning and Storage
- Repairs and Alterations
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- Pillow Sanitizing and Reticking
- Reweaving
- Wedding Gown Cleaning and Preservation
- *Love & Cherish*™ Wedding Gown Storage Boxes
- Ozone Treatment



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PROFESSIONAL CLEANING - LEATHERS, SUEDES & FURS

For more information on Leather-Rich, or to check service routes, call **1-800-236-6996** or visit our website at [www.leather-rich.com](http://www.leather-rich.com)

## MILD Survey

One of our goals here at MILD is to educate our members so that they have the information they need to be more efficient and more profitable, along with being the VERY BEST dry cleaners in the State of Michigan.

We are sure that most members are aware of the fine workshop skill seminars that are held throughout most of the year teaching the art of our industry. Now we would like to take a mini survey of how our members approach different aspects of their business in comparison to others in the industry.

This survey is completely anonymous and names and locations will not be asked or recorded. The purpose is get a general idea of how plants run and operate.

**Please fill out this form electronically at [www.mildmi.org](http://www.mildmi.org) or mail or fax to the MILD office at (734) 677-2407. We will compile the information and print it in the next issue of CleanTalk.**

### *Survey Questions*

Do you offer same day service?  YES  NO

Are you open 7 days?  YES  NO

What time do you open? \_\_\_\_\_ What time do you close? \_\_\_\_\_

Do you have a drive-up window?  YES  NO

Do you offer wash, dry and fold service for personal laundry?  YES  NO

If so, do you charge by the pound or by the load?  Pound  Load

Do you have route trucks doing home and office pickup and delivery?  YES  NO

Do you do any type of hotel valet work?  YES  NO

What type of solvent(s) do you use? \_\_\_\_\_

Are you currently thinking about switching to an alternative solvent in the near future?  YES  NO

What percentage of wet cleaning vs. dry cleaning do you do? \_\_\_\_\_

Do you have a website?  YES  NO

What was your 2013 average price for a laundered shirt? \_\_\_\_\_

What was your 2013 average price for a two-piece suit? \_\_\_\_\_

Are you planning on attending this year's MILD conference at Treetops Resort?  YES  NO

MILD has about 150 members, we are targeting to get 75 responses!

*Thank you for your time in filling this out.*



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WORKERS' COMPENSATION FOR YOUR INDUSTRY



# Michigan Institute of Laundering & Dry Cleaning

## Workshop Skill Seminars

Knowledge - Skills - Efficiency



### R. R. Streets

Roger Stevenson, Regional Sales Managers, Ph: 800-4-Street  
rstevenson@4Streets.com

### Eagle Star Equipment

Mike "Stucky" Szczotka  
Ph: 800-482-3400

### Spector Textile Products

Howie Flagler  
Ph: 978-697-4001  
hflagler@spectortextile.com

### ADCO

Joe DiMauro, MI, OH, PA , KY  
Sales  
Ph: 440-241-8628  
joed@adco-inc.com

### A.L. Wilson Chemical

Chris Patten, Mid-west and South Central Territories  
Ph: 201-240-9877  
chrispatten@alwilson.com



MILD Workshop Coordinators  
Larry Taffel, E. J. Thomas Co.  
Ph: 248-819-2060  
ltaffel@ejthomascompany.com  
Mike "Stucky" Szczotka  
Eagle Star Equipment  
Ph: 800-482-3400  
[www.eaglestarequipment.com](http://www.eaglestarequipment.com)

### Educational Seminars for 2014

#### Drycleaning 101

Presented by R.R. Streets, Roger Stevenson

April 22 & 24, 2014

Everything you need to know about drycleaning. Learn how advance techniques can increase your profits. Live demonstrations on pressing, proper equipment usage and spotting techniques. Bring new and old staff to this event.  
Location: April 22, 2014 — Janet Davis Cleaners, Berkley, MI 48072  
Location: April 24, 2014 — Dry Cleaning Plus, Fraser, MI 48026

#### Two topics: Marketing & Machine Maintenance

Presented by Spectrum Textiles, Howie Flagler;  
Eagle Star Equipment , Mike "Stucky" Szczotka

May 13 & 15, 2014

Learn day-to-day marketing to expand your business and easy tools for route marketing. Equipment maintenance is for all staff involved in equipment maintenance to learn how to save you money with well running equipment.  
Location: May 13, 2014 — Eagle Star Equipment, Troy, MI 48083  
Location: May 15, 2014 — TBA, Grand Rapids, MI

### Upcoming Topics

#### Customer Service Representative Training & Wet Cleaning August 2014

Presented by ADCO, Joe DiMauro

#### Reducing, Bleaching, Stain Spotting Techniques

Presented by A.L. Wilson, Chris Patten

September 2014

#### Two- Day Advance Spotting Seminar SPOT RIGHT October 2014

Presented by Lindeman's Cleaning, Dennis Schmitt & Tom Swink  
The class is limited to 20 people and is for all who want to learn advance spotting! Pricing MILD members \$150 and non-members \$350 per person.

### Group Registration Package

Register two people from your company and receive a third complimentary registration.

2 paid = 3 attendees

\$5.00 per person MILD Member  
\$20.00 per person non-member of MILD  
Register by phone 877-390-MILD  
Register online [www.mildmi.org](http://www.mildmi.org)

**MILD**  
**MICHIGAN INSTITUTE OF**  
**LAUNDERING &**  
**DRYCLEANING**

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Phone: 877-390-MILD (6453)  
Fax: 734-677-2407  
E-mail: [mdwyer@mildmi.org](mailto:mdwyer@mildmi.org)

# New Changes to OSHA's Right-to-Know Law

The Occupational Safety and Health Administration (OSHA) first enacted the Hazard Communication Standard (Title 29, Code of Regulations (CFR) 1910.1200), also known as the Right-to-Know Law, on November 25, 1983. A revised version took effect in March 1994. The purpose of the Right-to-Know Law is to provide information to employers and employees exposed to hazardous chemicals in the workplace.

Recent changes to the Hazard Communication Standard are bringing the U.S. in line with the Globally Harmonized System of Classification and Labeling of Chemicals (GHS). The revised standard provides a single set of criteria for classifying chemicals. Major changes also include new label and safety data sheet formats. **Chemical users are required to update safety data sheets and provide training on new requirements; workers were required to be trained by December 1, 2013, on the new label elements and safety sheet format, in addition to the current training requirements.** Chemical producers must review hazard information for all chemicals produced or imported, classify chemicals according to the new criteria, and update labels and safety data sheets.

For further details on the Hazard Communication Standard, including examples of the new safety data sheets and labels, training materials, and effective dates on the new requirements, you can visit OSHA's website at <https://www.osha.gov/dsg/hazcom/index.html>.

REMINDER: 12/1/2013 was the deadline for OSHA requirement that all employees are trained on label information and short data sheet format. If you have any questions or need more information, contact MILD at 800-390 MILD (6453).

MILD would like to acknowledge the generous contributions of our Allied Members who help support our organization, events and the laundering and drycleaning industry in Michigan. Please join us in showing your support when considering service providers for your business.



*Thank you to our current MILD Allied Members!*

**A & B Equipment & Sons, Inc.**

**Curtis Equipment Company**

**Eagle Star Equipment Company**

**E.J. Thomas Company LLC**

**Leather-Rich**

**Regency Group/Michigan Cleaning Fund**

**SEITZ, The Fresher Co., Inc.**

**Tri-Supply Co.**

**Universal Laundry Machinery**



**Michigan Institute of Laundering & Drycleaning**  
1390 Eisenhower Place  
Ann Arbor, MI 48108  
[www.mildmi.org](http://www.mildmi.org)  
Celebrating 100 Years 1913 – 2013

**PUT YOUR MEMBERSHIP TO WORK FOR YOU!**

## MILD Member Benefit

### Free 5 Page Website and Hosting!\*



Contact the MILD office for more information  
**877-390-MILD or [mdwyer@mildmi.org](mailto:mdwyer@mildmi.org)**

\*MILD Member must own their domain name to use this benefit.